

WERNER KENKEL X  
BHS INTRALOGISTICS

# BROWNFIELD SUCCESS STORY

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## At Werner Kenkel in Bochnia

The BHS Intralogistics team's visit to Werner Kenkel in Bochnia, Poland, marked an important milestone in their partnership and reflected both strong project progress and shared celebrations. Key moments from the day were documented to highlight the excellent partnership and joint achievements of both companies.

The partnership between BHS Intralogistics and Werner Kenkel began in July 2023, marking the start of a close and productive cooperation.

BHS Intralogistics, a leading provider of innovative intralogistics solutions, has been driving efficient and tailored material handling systems worldwide. As the **project manager** at BHS Intralogistics, **Susanne Gerl**, emphasizes:

*"Our mission is to optimize the paper delivery on customer specific needs to get the highest performance in the cardboard production"*

Werner Kenkel Group is the leading Polish manufacturer of corrugated cardboard and packaging solutions, offering expertise in flexographic and offset printing as well as POS materials (Point of Sale: stands, displays).

*"The corrugated packaging we produce in our three state of the art facilities in Poland, serves over thousand companies both in the home country and abroad. This is not only a source of pride for us, but also a great responsibility."*

*"We believe in continuous growth, where modernity goes beyond technology. It means constantly improving our processes, safety standard, quality and commitment to sustainability."* - **Rafał Grochowczak, President of the Management Board** at Werner Kenkel.

The collaboration was built upon the foundation of **BHS iMotion®**. With its equipment solutions in the field of intralogistics, **BHS iMotion®** offers the perfect setup for semi-automated roll logistics and ensures efficient, future-ready material flow systems.

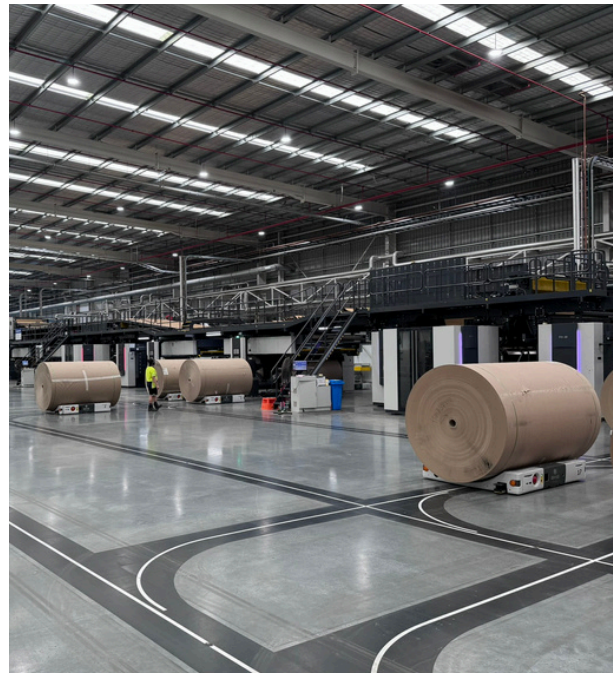
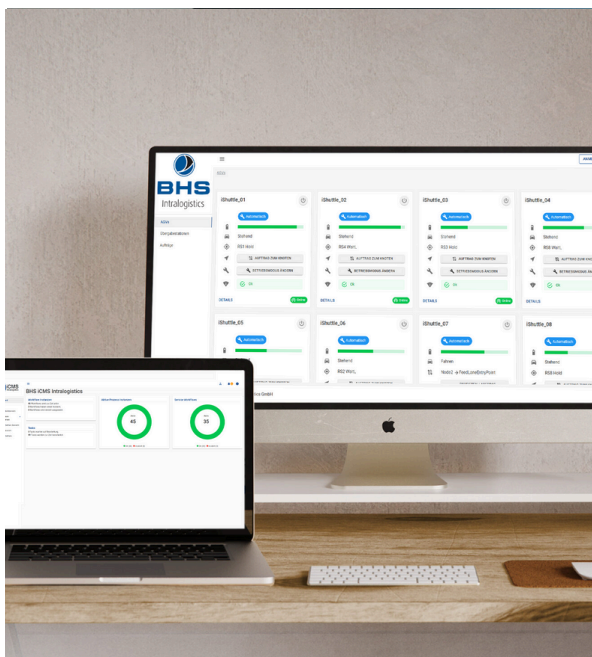
*“One of the key challenges we faced was to adapt to a Brownfield environment. Our solution needed to be customized to the existing conditions. Because of the flexibility of the BHS iMotion® system, we were able to succeed in a demanding environment.” - Susanne Gerl, project manager at BHS IL*

## What is a Brownfield environment?

Brownfield environments are existing facilities where new systems are integrated into ongoing operations. Unlike greenfield projects, they require adapting to current structures, making implementation more complex but also more efficient and resource-saving.

For Werner Kenkel, innovation was a key driver in the decision-making process. As **Maciej Słoma, Vice President of Operations** at Werner Kenkel, puts it:

*“At Werner Kenkel we never choose outdated solutions. We always go for the newest technologies that help succeed in retaining our leading role in the market. This investment made us more efficient, improved our product quality, and made us more competitive.”*



The implementation of the BHS iMotion® system marked a turning point in Werner Kenkel's production processes. At the heart of the solution are 20 autonomous iShuttles® that operate within a fully connected system. Each shuttle independently transports paper reels to the correct position at the corrugator, navigating via a virtual map and following designated guiding lines. This ensures that the corrugator consistently runs at maximum efficiency.

*“Thanks to BHS iMotion®'s precision, we have a stable and repeatable process, which improves the quality of our products,”* says **Paweł Baster, Corrugator Manager** at Werner Kenkel. *“The BHS iMotion® system also helped our operators develop new skills and made their work and life safer and more comfortable.”*

**Łukasz Sęczkowski, Continuous Improvement Engineer** at Werner Kenkel highlights the smart functionality of the system: *“We see the advantages of BHS iMotion® in the intelligence of the system and in data handling, among other things. The iCMS® software automatically transfers the correct roll supply to the corrugator in time, which gives us clear advantages over conventional roll supply systems.”*

## What is the iCMS®?

The iCMS® takes care of optimizing the material flow of plant production through the continuous coordination of digital and manual resources. Continuous optimization is based on the specific requirements of the respective production orders. Thanks to iCMS®, 100% connectivity of all BHS iMotion® products is possible.

The success of this collaboration was shaped by clear goals, mutual respect, and a strong commitment from all parties involved. As a conclusion, selected statements from key stakeholders were gathered, offering a concise yet personal reflection on the factors that made the initiative stand out and contributed to its overall success.



“Working with BHS Intralogistics on the BHS iMotion® system was a mix of startup-style flexibility and a safety of an experienced market leader.  
Bringing new technology to Werner Kenkel was a great challenge. Being the first one to use innovative solutions is never easy, and we faced many difficulties in this project. One of them was carefully planning the implementation, as we started the new corrugator without stopping the old machine.  
Thanks to great teamwork and full commitment, this project was a success.  
The transition to the new system was smooth and without problems.”  
- Lukasz Sęczkowski, Continuous Improvement Engineer at Werner Kenkel

“It has been a pleasure working together with the team of Werner Kenkel Group throughout the entire project. From starting of the planning phase until final acceptance.

We've built a strong partnership and I'm excited to collaborate on our next project together”  
- Susanne Gerl, Project Manager at BHS Intralogistics



“We sincerely thank the Werner Kenkel Group for their professionalism, trust and the consistently valued partnership. Collaboration built on mutual respect and shared vision is the foundation of the actual progress.  
It is with great pleasure that we continue our joint journey in Bochnia, advancing the iPrep® Beta as part of our development partnership.  
This next step is about innovation and shaping the future together. Let's move forward with ambition and determination. The best is yet to come!”  
- Oliver Braun, Managing Director at BHS Intralogistics



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